## Consolato dell'Oman a Milano





## SMART CITIES: Italia e Oman, esperienze e tendenze

Eccellenze tecnologiche Made in Italy per il futuro delle nostre città

**26 Novembre 2015** 

URBAN CENTER - Galleria Vittorio Emanuele, 11 - Milano

Smart Healthcare, l'integrazione del benessere del cittadino con la tecnologia



#### Relatore

Fabio Pasquali CEO Alexander Dr. Fleming S.r.l.





## **Alexander Dr. Fleming**



Franchise network specialized in the Healthcare

Owned by WM Capital Spa, company listed on AIM Milan since 2013



















## **The Pharmacy of services**



- Precision and guaranteed results
- Fast service and fast report
- Cost and time reduction
- "Client-oriented"
- pleasant atmosphere
- data usable everywhere and by all





## **The Innovative Format**



#### **Retail Design:**

- LED lighting for color therapy
- Layout inspired by petri dishes
- Products show: branded space
- Automatic product dispensing

#### **Technologies:**

- Sales assistance through a new management system completely in-cloud
- Highly innovative machinery for new service experiences





## **Drugstore Shopping Mall (150 mq)**





Located in modern shopping centers, large assortment, automated system for storage and delivery of products





# City pharmacies (80-100 mq)





Suited for central or crowded streets, broad assortment and focus on the delivery of services







Selected stations and airports, limited footage (50% services, 50% products)



Positioning of corner in existing facilities (pharmacies, medical centers)

## Next step...





#### Corner Box in GDO (12-25 mq)

small spaces, narrow assortment (top seller products), smart services, sales of private label products

### Medical spa(+200 mq)

Designed to be integrated in the hotel or high-end spas; heuristic health vision, comprehensive and complete offering of products and services







## **Development plan: International**











The Social Healthcare Revolution